



windiberica

company: leading company in the sector

The strong public positioning of the partners, as well as the alliance network, defined as strategic for the company, allow Wind to consolidate its excellent positioning in the Wind Farming market of Andalucía and has allowed it to take positions in new markets, as Murcia (where anemometric towers have already been installed), keeping as mid-term target its development in Extremadura and Castilla la Mancha..

Our development team has assumed the mission proposed by the Administrative Council by growing in project-terms in the rest of Spanish provinces able to guarantee the promotion of 450 Mw. before the end of 2004.

The strategic plan of the company foresees its international expansion, already having contacts in Portugal and in Latin America, with already firm positioning in Ecuador. In Africa, active communication with the African Bank of Development is taking place; one of the strategies of the company consists of positioning in the International Cooperation finance lines and in the funds for the meeting the Kyoto Convention standards.

At the present time, WIND is promoting more than 1200 Mw. throughout Andalucía.

Strategic Objectives

Incorporation of new partners: new synergies to increase business possibilities:

- **Strategic harmony**
- **Presence in new market for Wind.**
- **Technological ability**
- **Ability to approach the new EU members' development.**

Growth of technological alliances to guarantee evacuation needs of under-promotion wind farms.

Carry out the set market development proposal, defining, for the second semester of 2004, a new 2005-2008 Strategic Plan.

2004: First Windibérica wind farms functioning.

WindIbérica is a member of the PREA association

The Producers of Renewable Energy Association, (Asociación de Productores de Energías Renovables, APPA), groups more than two hundred small and medium companies that produce energy from renewable energy sources.

APPA, founded in 1987, is the only state-based association in the sector and in it, partners from all the Autonomous Communities are represented. APPA is the unison of societies in the mini-hydraulic, wind-farming, photovoltaic and biomass sectors and seeks to contribute in creating the optimum conditions for the development of energy sources, making public opinion aware of the need to invest in energy sources that guarantee maintainable development and respect the environment, as renewable ones do.

APPA is member of the European Small Hydropower Association (ESHA), of the European Wind Energy Association (EWEA), of EUFORES, the European Forum for Renewable Energy Sources, and founder of the European Federation of Renewable Energy (EREF), in which an APPA directive has been elected president

APPA is represented in the Advisory Council of Electricity of the National Energy Commission and is part of the Spanish Electricity Market Agents Committee, of the EREN, and of other basin organisms.

WindIbérica is also member of the Tarifa Wind Association and of the Andalucía Wind Association.